## Delivering Clients Vision



# C o n s o l i d a t e d Proj e ct Management

ARBITRATION | EXPERT SERVICES

CLAIMS | DISPUTES | TIME & COST MANAGEMENT



### **ABOUT CPM**

"WE BELIEVE IN A PHILOSOPHY THAT POSITIONS OUR CLIENT IN THE CORE OF OUR BUSINESS"

**MANAGING DIRECTOR** 

**Consolidated Project Management (CPM)** is an ISO certified specialist professional management, consultancy firm providing clients with expert advice on construction related disciplines collaborating with Contractors and Employers.

#### **Claims in Construction Contracts are Inevitable**

Reasons of Claims, The Employer and his professional representative who prepare the contract in haste leaving many short comings in their documents and also commit defaults in fulfilling their obligations, try to defend their document/action though they very well know that some aspects are indefensible.

To tackle the problem of claims effectively it is necessary for both sides to have a better understanding of the basis and principles of contract and therefore of the rights and obligations of the two parties.

If things go wrong by reason of any default on the part of contractor, it must remain his concern; however, if the default lies with the employer or his management team, then the employer must face the financial consequences and settle the claims without any loss of time to avoid any adverse effect on progress of













### **CPM SERVICES**

CPM provides special services to Clients whose projects may be suffering from cost overruns, claims or other distress and we are able to assist Clients in getting their projects back on track.

#### **Contractual & Commercial Services**

CPM plans and manages the highly complex legal and technical exchanges that follow tender appraisal, and we undertake an active part on our Client's behalf to bring the contract negotiations to a successful conclusion as swiftly and efficiently as possible. We take responsibility for success. At every stage, the advice offered will be aimed exclusively and impartially towards that goal.

Typical services provided:

- Initiating Stage establish the project procurement strategy & type of contract
- Tender stage establish the tender evaluation criteria, tender documents review, prequalification & shortlisting, preparing & issuance of RFPs, Tenderers proposals evaluation, issuance of tender analysis report and recommendation to the Employer
- Awarding Stage contract reviews, strategy recommendations, preparing & issuance of Awarding Letter / Letter of Intent, workshops with project team and initiating /activating the systems to manage contractual and commercial issues.
- Execution and Monitoring Stage periodical monitoring as planned, contractual correspondence and notices support, change control & evaluation, entitlement submissions for time and cost, deliverables verification as per contract & confirmation for the final commissioning process as per contract.
- Close-out Stage (Handover) final account support with Contract parties

#### **Risk Management**

Risk Management is an approach that focuses attention on the uncertainties ahead, either opportunities or threats, enabling better planning and improved decision making. Above all, it is a means of prioritizing management actions on those opportunities or threats that potentially have the greatest impact. The level of analysis must always be dependent upon the significance of the risks being considered.

**CPM** provides support in:

- Establish Risk Context Develop Criteria & Define the Structure
- Identify Risks Identify What can happen?
   How can happen?
- Analyse Risks Determining the probability and impact of risk, Estimate level of Risk, Compare against criteria
- Risk (threat / opportunity) Response Avoid/ Exploit, Transfer/Share, Mitigate/Enhance & Accept
- Risk Monitor & Control Integrate & Continual Risk Monitoring & Tracking
- Managing Risks Contingency Plans Managing Time Buffers & Cost Reserves
- Documenting the Risk Management processes results / output





#### **Claims & Dispute Resolution**

Approach to Claims resolution in a planned manner can make success of the project. CPM technical and contract experts conduct a detailed analysis of the claim to facilitate resolution. By reviewing and analyzing all relevant project documents and performance data our Management can get to the root of any dispute and provides Claims analysis and technical support to clients.

Typical services provided:

- Dispute Avoidance Strategy (recommendations, implementation)
- Contractual audits and "health checks"
- Scope change identification & evaluation
- Issuance of & Reply to Claims Contractual Notices
- Preparing and defending of claims.
- Preparation of entitlement submissions (Variations, Delay & Disruption and Costs & Damages)
- Provide Support & Representation through various Dispute Resolution stages (Adjudication, Amicable settlement, Mediation, Negotiation, Arbitration and Litigation)
- Case Management (acquire & manage Client's case team e.g. lawyers, experts, etc.)



#### **Expert Services**

CPM and associated experts brings together senior members of the firm to provide expert advice to Clients and contractors regarding the development and defence of commercial and formal claims. CPM also offers specialised support to its Clients and the legal profession in Arbitration, Litigation and Alternative Dispute

A proactive and understanding approach permits CPM to integrate its services seamlessly into the preparation of the various stages of a case allowing the Client's legal team to focus on the legal issues whilst providing them with a technical understanding of the issues.





### **CPM SERVICES**

#### Forensic Planning

Forensic planning is the process of understanding delays which have occurred in construction programme periods. Forensic planning is usually required due to legal action being taken by either party of the contract.

Therefore, forensic planning service from **CPM** enables clients to understand delays that occurred during a construction programme period and evaluates whether those delays were foreseeable and avoidable.

All construction contracts will have a commencement and completion date, therefore allowing a construction programme to be formulated detailing when activities will take place. Construction projects can be delayed due to a number of varying circumstances; these often include:

- Inadequate information
- Contractor failures
- Variations [in specification and design]
- Poor communication
- Financial issues

**CPM** performs all of the project management planning tasks required to deliver your project on time and within budget. Planning is the most important document in the project, as it provides the clear picture during the design & construction phase whether they are on track or otherwise.

**CPM** support our clients as experts in their field to plan their projects successfully during various stages often include:

- Tender Period
- Contract Award
- Construction Period
- Change Management
- Project Close-out and handover



# **CPM SECTORS**

| Corporate Real Estate | Shopping Malls       | Airports          |
|-----------------------|----------------------|-------------------|
| Mixed Use Buildings   | Banks                | Roads & Highways  |
| Residential / Housing | Health Care          | Bridges & Tunnels |
| Hospitality           | Education Facilities | Infrastructure    |





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